Search & Save

Introducing….Search & Save

A Medicare system built
for & by agents to replace the use of
the Medicare.gov Plan Finder

Search
Save
Store

Presented by:
Scott Nichols
President
S.A. Nichols Brokerage
Search & Save system

Who we are….

S.A. NICHOLS BROKERAGE

- S.A. Nichols Brokerage established in 1994
- National Medicare wholesale brokerage
- Full line of senior health & life products
- Created the Search & Save National Medicare quoting data system

Why a new quoting and Rx list save tool?

- Medicare.gov plan finder changes have caused disruption for agents
- No longer able to save consumers Rx list and plan quotes
- Medicare.gov RX pricing was not dependable
- Large, confusing, multi-page printouts of quotes
- Lost selling time

Our accurate data partners

- **Connecture DRX** for MAPD, PDP, MA, D-SNP plan information
- **CSG** for Medicare Supplement & Ancillary plan information and **ESOA system**
- We built our own system with Independent Medicare agents as the architects

What makes Search & Save so different?

- One price for Medicare Advantage & Medicare Supplement data coast to coast
- The finest Provider & Facility Search Engine in the industry
- Anonymous ID # SECURES your book of business (no client info collected)
- Quick communication when issues arise with carrier data with fast solutions
- Printouts for comparisons and plan details CMS approved for client use
- Built FOR & BY Medicare selling agents…..and it shows
- What about enrollments? Stay secure. Use the insurance carrier sites!

Our carriers from coast to coast

All available
Medicare Advantage &
Medicare Supplement
plans!

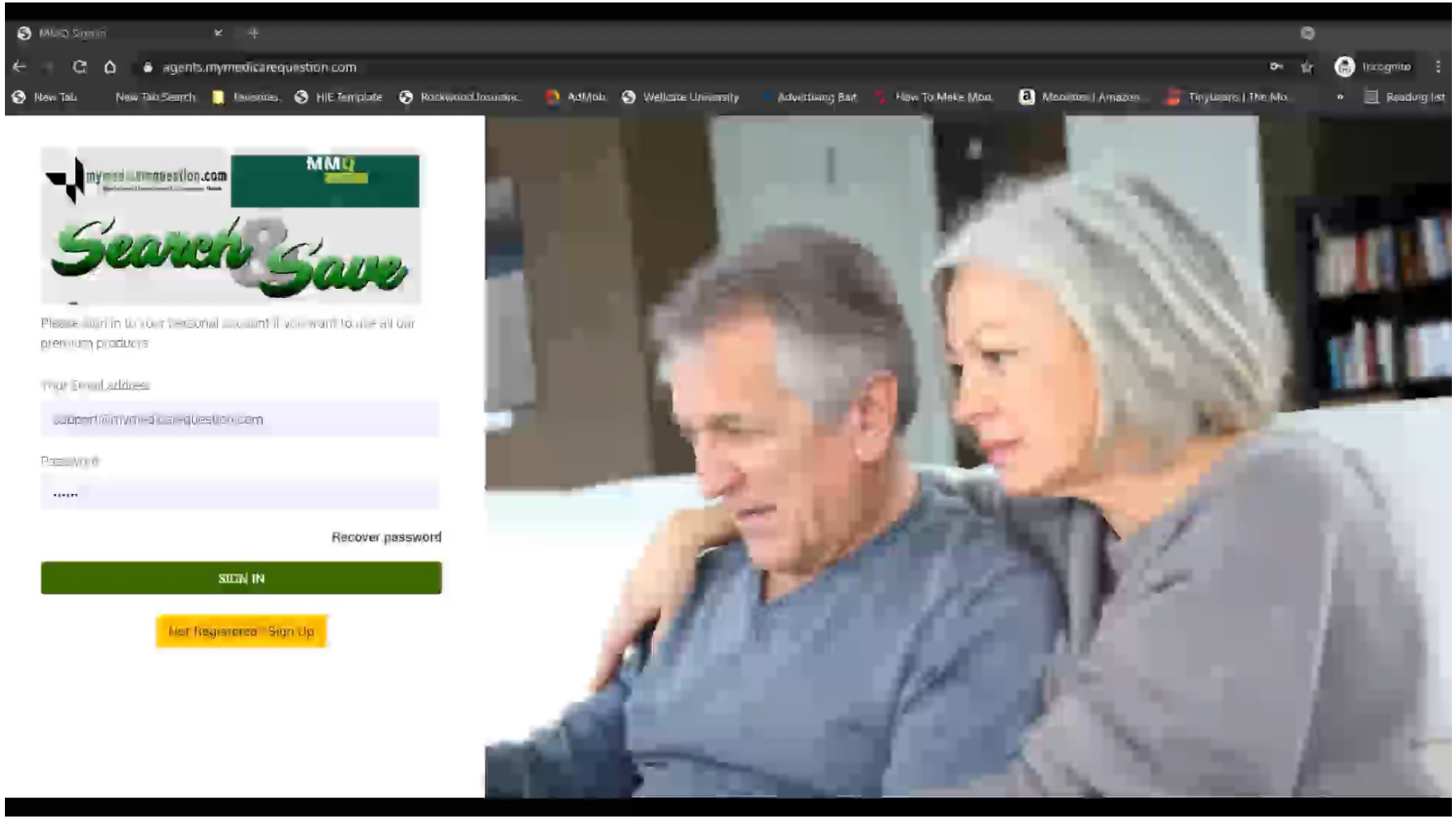
Search & Save

Our "one of a kind" Provider & Facility search engine

- Search & Save Providers & Facilities across carrier networks in one place
- No more navigating carrier directories one by one
- Provider & Facility data updated **WEEKLY** directly from the carrier

Current Carrier Networks on our Provider / Facility Search Engine

- AARP Medicare
- Access
- Acension
- Advent Health
- Aetna
- Aetna Allina
- Aetna Innovation Health
- Allwell
- Americantage
- Anthem
- Asuris
- Aultcare / PrimeTime
- BCBS of CA
- BCBS of Michigan
- BCN
- BCBS of NC
- BCBS of NE
- BCBS of SC
- BCBS of Tennessee
- Bright Health
- Capital District PHP (CDPHP)
- CareExtra
- CareFree
- CareNeeds
- CareOne
- CareChoice
- Community Blue
- Emblem Health
- Empire
- Erickson
- Excellus BCBS
- Fidelis
- Freedom Blue
- Geisinger / The Health Plan
- Guide HMO
- HAP of Michigan
- Harvard Pilgrim
- HCSC / BCBS of IL
- Health Alliance Medical Plan
- Health First FL
- Health Blue
- Healthnet / Centene
- Health New England
- Highmark BCBS
- Humana
- Indiana University Health Plan
- Kelseycare Advantage
- Martins Point Health Care
- Medica
- MedicareBlue
- Medical Mutual of Ohio
- MediGold
- MVP Health Care
- O'Hana
- Oscar Health
- OSF
- Paramount
- Peoples Health
- Piedmont
- Preferred Choice
- Preferred Medicare
- Preferred Special
- Priority Health
- Reid Health alliance
- Regence Blue Shield
- Rocky Mountain
- SCAN
- Security Blue
- Select Health
- Seniorchoice
- Simplete
- Simply Care
- Summacare
- Ucare MN
- United Healthcare
- Univera
- Viva Health
- Wellcare



System Demo

*IMPORTANT: Use Google Chrome for best results

What do our current users say?

Results of our 2020 user survey (162 surveys returned)

- How helpful was Search & Save to you this AEP?
  88.9% Extremely to Very Helpful
- Do you find the Provider & Facility search engine saved you time in the quoting process?
  95.5% Extremely to Very Helpful
- Compared to other systems, did you find Search & Save easier to use?
  86.1% Strongly agree
- How likely are you to recommend Search & Save to another agent?
  86% Extremely to Very Likely

What do we charge for this?

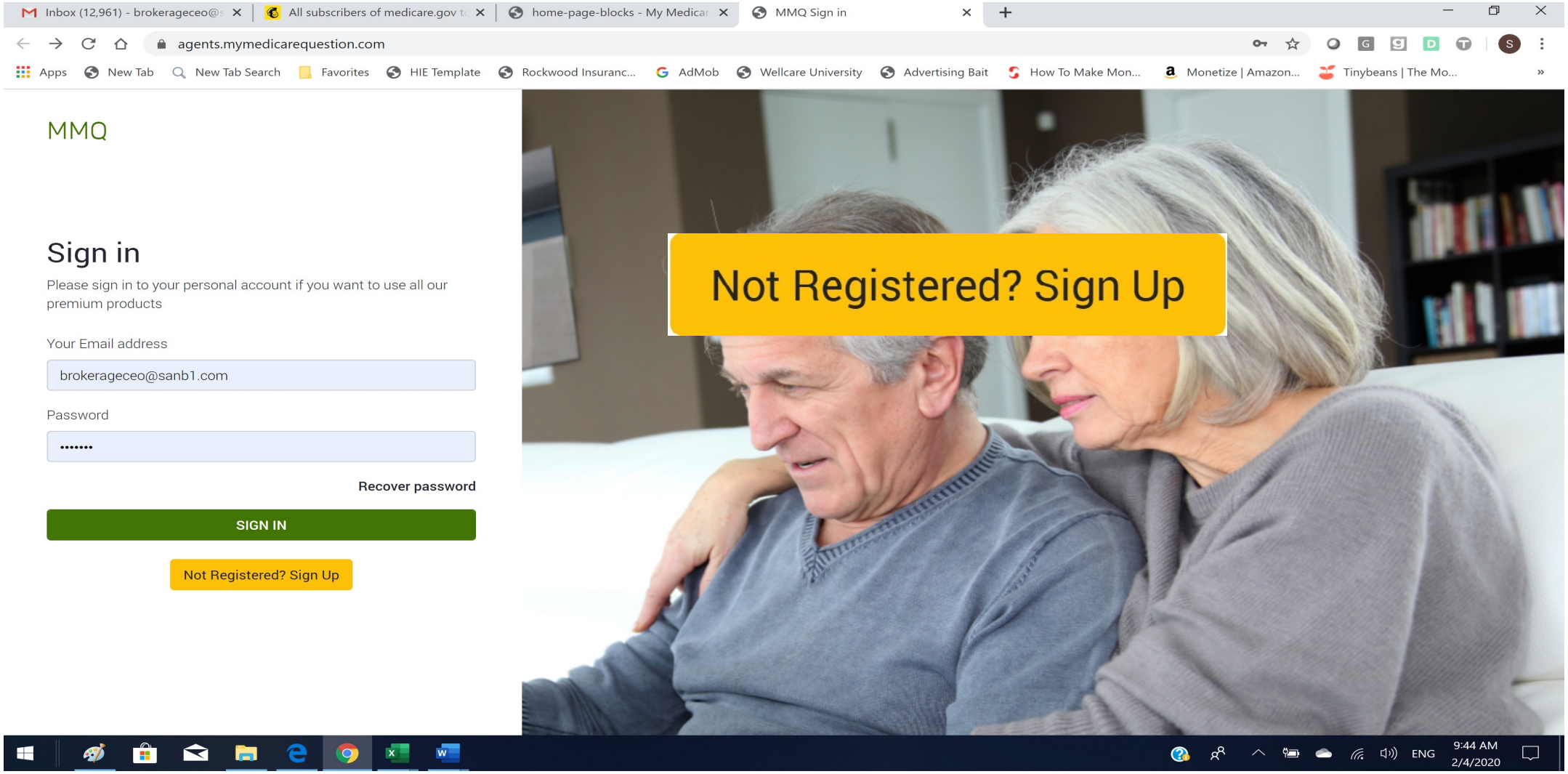
- All subscriptions get an upfront 30 day free trial
- Single user: **$25** per month after the trial has ended
- Small Agency: 2-5 users **$50** per month after trial has ended
- Medium Agency: 6-9 users **$75** per month after trial has ended
- Large Agency: 10+ users are purchased in blocks of 10 for a **$150** monthly fee
- Are you a recruiting brokerage with 10+ users?

  (Special set up pricing and private labeling available)

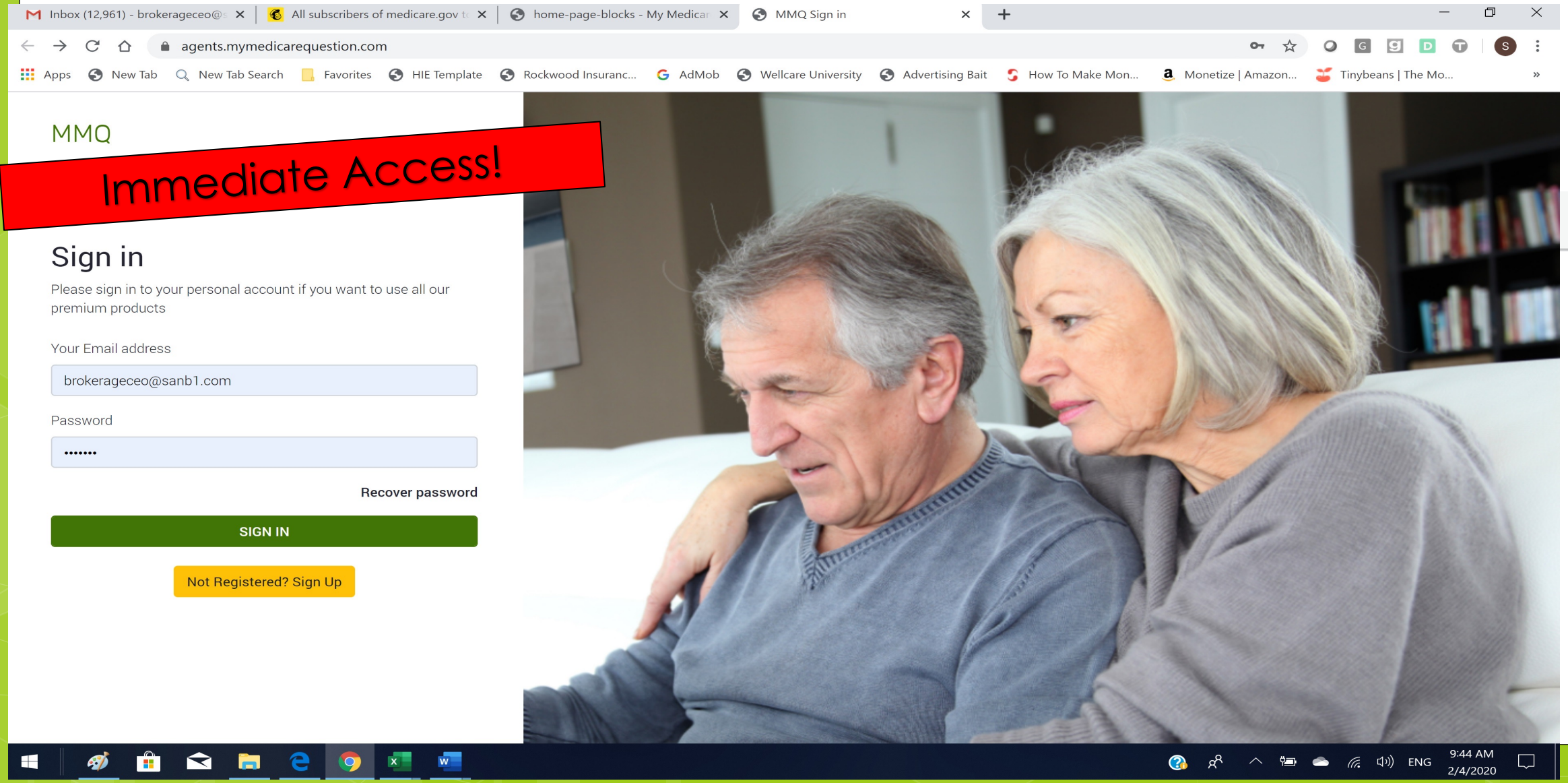
- Month to month agreement

"The least expensive & most comprehensive Medicare system for agents use"

How to get the 30-day free trial
Go to https://agents.mymedicarequestion.com



Follow these steps & start



Thank you!

Go to: https://agents.mymedicarequestion.com for the 30 day free trial

Q & A

More information in video at mmqsearchandsave.com

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