SCAHU September 11, 2018 Statewide Member Meeting
Columbia Conference Center, Columbia SC
Speaker Line Up

Federal Legislative Update
Martin McGuinness, Colonial Life
10:10 - 11:00 am

We will hear up to the minute happenings in Congress as well as results over the past six months. Learn how healthcare will be impacted by the midterm elections? And discover what underwriting issues will result with the advancement of medical research?

New Rule on Association Health Plans (AHP)
Annette Bechtold, One Digital
11:15 am - 12:15 pm

Gain understanding of AHP modification history and timeline. Establish an understanding of the different rules the AHP rule references. Discuss Association Health Plans, short-term policies and the new ACA lawsuit.

Request For Proposal - Why, When and How?
Kristi Herman, Cigna
12:25 - 1:15 pm

You need to write an RFP, now what? Learn the best way to do so, how and to who? Everyone involved in the process spends time and resources to market this RFP so the more qualified the document the more attention it draws.

How Group Agents Can Better Serve The Medicare Eligible
Jan Easler, Group Benefit Systems
1:30 - 2:20 pm

Understand the role agents play in serving clients, employees and employers when they become Medicare eligible. Learn what those turning 65 can expect from Medicare benefits, and how Medicare coordinates with other types of coverage.

Leading Disruptive Change
Dr. Tripp Jennings, Innovation Officer, BCBSSC
2:25 - 3:10 pm